



SIRIUS

MARITIME CONSULTANCY
& COMMERCIAL MANAGEMENT



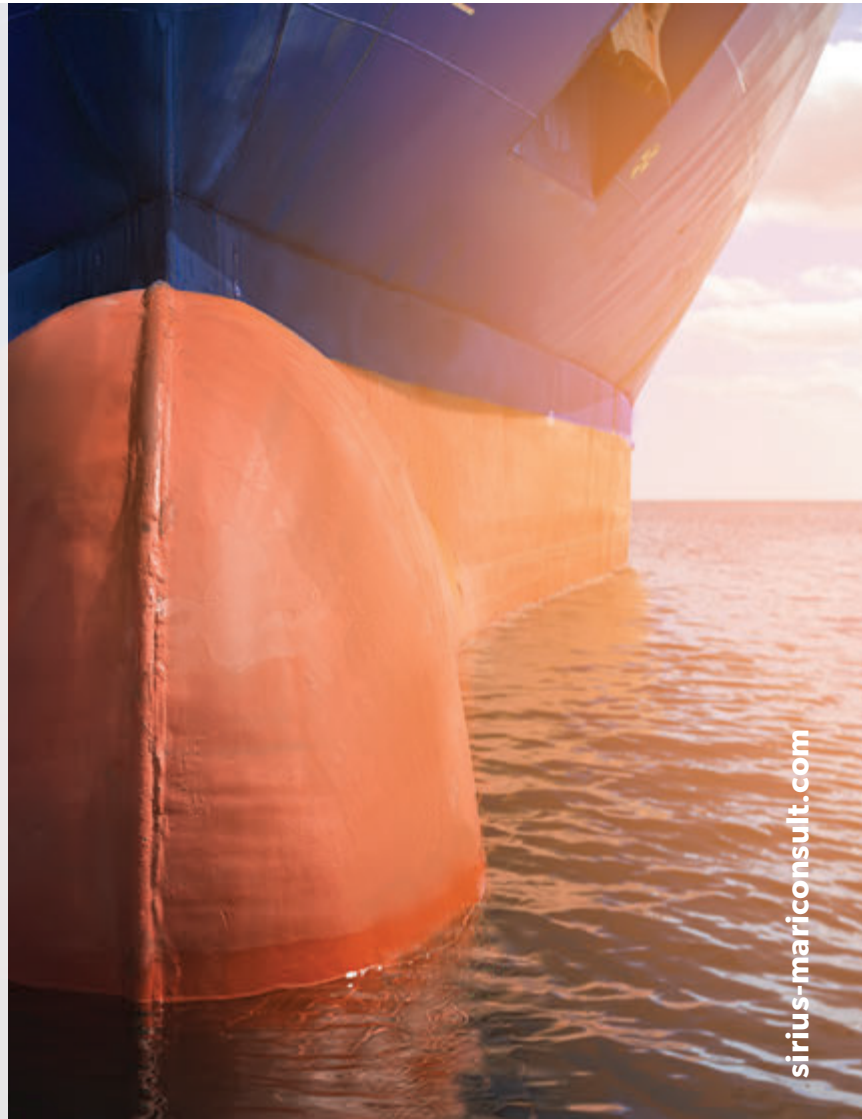
STRATEGIC ADVISORY - CHARTERING SUPPORT- MARITIME TRAINING

Preface

This document outlines the core vision and strategic services of Sirius Maritime Consultancy and Commercial Management. With over a decade of hands-on experience in chartering and maritime operations, our firm was founded to address the growing need for specialized, data-driven consultancy in the Oil and Gas shipping sectors.

At Sirius, we bridge global maritime standards with localized, high-impact advisory solutions. This profile highlights our key services, guiding values, and unwavering commitment to helping clients achieve clarity, efficiency, and operational excellence.

What sets Sirius apart is our deep industry insight and proactive approach to navigating the evolving landscape of global maritime regulations and practices.





sirius-mariconsult.com

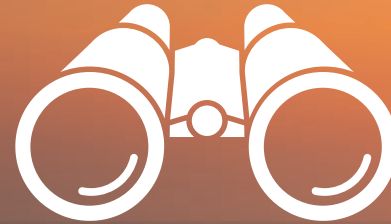
Sirius Martitme Consultancy

Founded in 2025 by Yahya Kandil, a seasoned chartering specialist with over 11 years of experience in the maritime industry, Sirius was established to fill a critical gap in the region and to adapt to the evolving nature of the global maritime sector, with a forward-thinking approach, the company delivers data-driven, commercially focused consultancy services across various vessel operations, chartering agreements, and marine logistics projects.

Sirius is a dedicated maritime consultancy focused on delivering expert chartering support, strategic feasibility assessments, and actionable operational insights for clients in the Oil and Gas shipping sectors, backed by deep industry knowledge and strong commercial acumen, Sirius serves as a trusted advisor to companies navigating complex maritime decisions across Egypt, the Middle East, and beyond.

Vision

To be the leading maritime consultancy in the Middle East and North Africa, assisting oil and LNG stakeholders with strategic insights and operational excellence. The focus is on sustainability and environmental priorities while making data-driven decisions for the future of shipping.



Mission

At Sirius Maritime Consultancy & Commercial Management, our mission is to deliver expert chartering support, commercially sound feasibility studies, and transformative maritime training. We are committed to empowering our clients with clarity, compliance, and competitive advantage across every voyage, investment, and operation.

Sirius Core Values



- **Integrity & Transparency**
We operate with complete honesty and ethical rigor, ensuring that our advice, reporting, and commercial negotiations are fair, unbiased, and accountable.
- **Operational Excellence**
Our maritime strategies are built on deep industry knowledge and a commitment to precision, performance, and reliability in execution.
- **Local Insight, Global Standards**
We combine hands-on regional experience with international best practices to deliver solutions that are globally compliant and locally optimized.
- **Knowledge Empowerment**
We believe in sharing expertise. Whether through training or advisory, we enable our clients and partners to grow more capable, confident, and independent.
- **Data-Driven Decision Making**
Our consultancy is grounded in facts, analytics, and proven models—minimizing risk and maximizing return in every recommendation.

Our Services



Chartering &
Commercial Management



Freight &
Market Analysis



Feasibility Study
& Maritime Advisory



Vessel's Operations



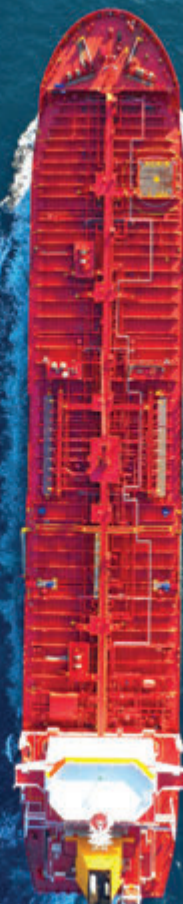
Risk Assessment
& Crisis Management



Maritime Training
& Capacity Building



Smart & AI
Solutions



Our Approach

At Sirius, we approach every engagement with a balance of precision, practicality, and partnership. We listen first, analyze deeply, and tailor our solutions to each client's operational reality. Our model blends hands-on maritime experience with structured consulting discipline — ensuring that every recommendation is actionable, commercially sound, and aligned with long-term strategic goals.



Sustainability Approach

At Sirius, sustainability is not an afterthought — it is a core principle embedded in our strategy, services, and client partnerships. We believe that long-term commercial success and environmental responsibility must go hand in hand in the modern maritime sector.

Sirius is committed to leading maritime operations toward a cleaner, smarter, and more responsible future — where commercial growth and environmental protection move in harmony.



Environmental Commitment

We actively support initiatives that promote cleaner seas and reduced emissions. From advising on LNG-fueled vessels to optimizing routing for fuel efficiency, Sirius delivers solutions designed to minimize environmental impact while enhancing operational value.



Sustainable Alignment

While we do not issue certifications at this stage, we provide consulting and benchmarking based on internally developed sustainability criteria. These criteria reflect leading industry practices and help clients align with responsible maritime operations – offering a practical path toward future readiness and environmental stewardship.



Sustainable Strategy Integration

We actively support initiatives that promote cleaner seas and reduced emissions. From advising on LNG-fueled vessels to optimizing routing for fuel efficiency, Sirius delivers solutions designed to minimize environmental impact while enhancing operational value.



Innovation & Green Technology

Our AI and Smart Solutions services incorporate emission monitoring, voyage optimization, and predictive analytics. We guide clients in adopting cleaner fuels, implementing smart port technologies, and embracing digital tools that support decarbonized operations.

To Date Methodology

Anticipate Regulatory Shifts: Providing clients with early insights and strategic guidance on impending regulations from bodies like the IMO (e.g., net-zero emission targets by or around 2050, FuelEU Maritime, EEXI, CII evolution) and regional authorities (e.g., EU ETS expansion), helping them to prepare for compliance challenges and financial implications well in advance.

Drive Decarbonization Strategies: Assisting in the formulation of comprehensive decarbonization pathways, including evaluating viable alternative fuels, assessing carbon capture technologies, and developing operational strategies to reduce greenhouse gas emissions, turning regulatory pressures into competitive advantages.

Foster Sustainable Practices: Guiding clients in integrating broader ESG (Environmental, Social, and Governance) principles into their maritime operations, enhancing their reputation, attracting responsible investors, and ensuring long-term viability in a sustainability-conscious industry.

Who We Serve



Oil & Gas Companies

We support national and private energy firms in optimizing their maritime transport, storage strategies, and tanker chartering decisions; whether importing and/or exporting crude oil, refined products, LPG, LNG.



Vessels' Operators

Sirius partners with vessel operators to enhance commercial performance through tailored chartering strategies, route optimization, and operational benchmarking. By aligning technical insight with market intelligence, we help operators maximize fleet efficiency, minimize downtime, and navigate evolving regulatory landscapes with confidence.



Shipping Companies & Vessels' Owners

Sirius offers comprehensive services in commercial management, performance advisory, and market analytics designed to assist owners in optimizing utilization, enhancing voyage economics, and successfully navigating fluctuating freight markets.





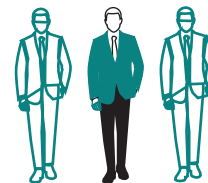
Port Authorities & Terminal Developers

We offer commercial feasibility studies for LNG regasification terminals, and strategic infrastructure investments along key trade routes for oil and gas shipping sectors.



Commodity Traders & Energy Logistics Firms

Our chartering insight and risk evaluation services empower traders to structure freight arrangements that align with their supply chain and pricing models.



Institutional Investors & Project Developers

For investors exploring tanker acquisitions, marine infrastructure, or energy corridor ventures, we deliver investment-grade feasibility assessments and independent maritime due diligence.

Sirius Insight Series



Feasibility & Strategic Assessment Reports

Feasibility Study Reports

Evaluates the technical, operational, and financial viability of maritime ventures

Strategic Management Reports

High-level reports guiding long-term planning, market positioning, and competitive advantage.

Environmental Impact Reports

Assesses regulatory compliance, emissions footprint, and ESG alignment for shipowners and charterers.

Market Entry Studies

Helps clients assess risks and requirements for entering new trade routes or shipping segments



Voyage Economics & Profitability Report

Voyage Costing Reports

Breaks down all voyage expenses — bunkers, canal dues, port charges, agency fees

Profitability Reports

Calculates margins and breakeven points, incorporating TCE (Time Charter Equivalent) and voyage P&L

Vessel Performance Reports

Assesses speed, consumption, routing efficiency, and downtime across voyages

CO₂/Fuel Efficiency Reports

Supports CII/IMO compliance and eco-performance benchmarking



Operational & Legal Risk Reports

Demurrage & Claims Analysis

Investigates laytime delays, demurrage exposure, and claim justification

Operational Risk Assessment Reports

Identifies risks in routing, weather, cargo handling, port operations, and technical performance

Charter Party Risk Reports

Analyzes clauses, liabilities, and exposure in CP terms.

Geopolitical Route Risk Briefs

Evaluates trade risks related to regional instability or piracy zones



Crisis & Continuity Planning Reports

Crisis Management Reports

Protocols for emergency scenarios — e.g., vessel arrest, off-hire events, oil spills, war risk

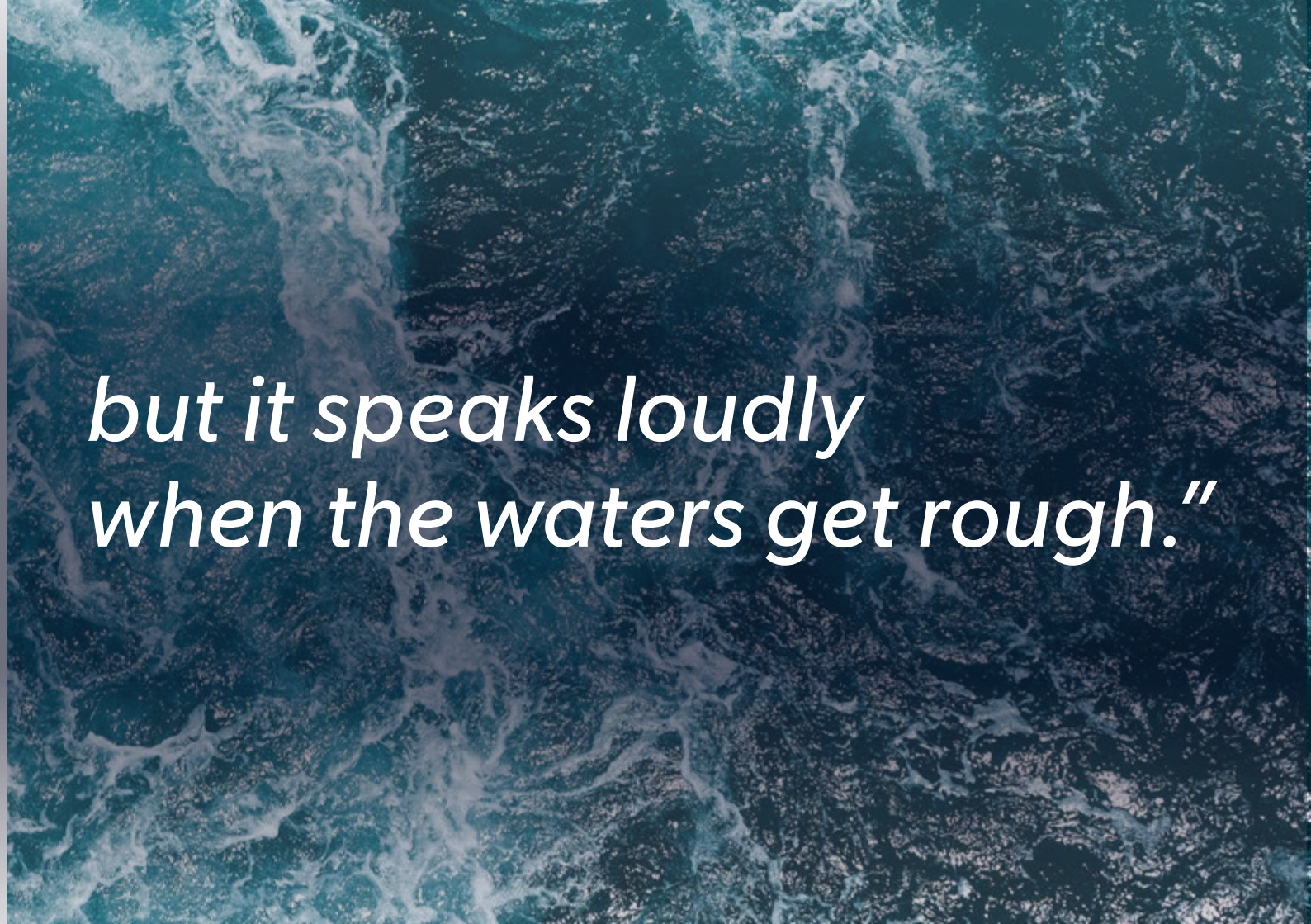
Continuity Management Plan Reports

Ensures supply chain and fleet operation resilience with backup chartering plans, alternate routes, and communication trees.



Credibility

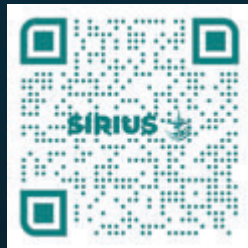
is built quietly...



*but it speaks loudly
when the waters get rough."*

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